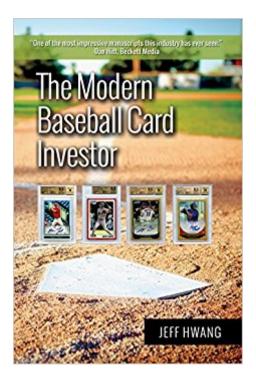


## The book was found

# **The Modern Baseball Card Investor**





### Synopsis

One of the most impressive manuscripts this industry has ever seen. ... Dan Hitt, Beckett Media In the wake of the great baseball card bubble of the late 1980s and early 1990s - a time period in which new baseball card issues were wildly overproduced - everybody knows that modern baseball cards are worthless, and that valuable cards are strictly a vintage thing. And yet, many of the most valuable cards of the last 40-50 years have been printed in the last five to ten years. How is it possible that a Bowman Chrome Yasiel Puig card issued in the fall of 2013 sold for \$18,000 in January 2014, or that a Bowman Chrome Mike Trout card issued in 2009 sold for \$16,000 in February 2014? And how is it that two 1993 SP Derek Jeter rookie cards sold for \$32,500 each in December 2013, at a time when many other copies of the same card were running in the \$100-\$150 range? Indeed, the investment profile of the modern baseball card and sports cards in general has improved dramatically over the past 20 years. In The Modern Baseball Card Investor, Jeff Hwang explains why, and shows you how you, too, can get in on the game. Key topics include: The Value of Scarcity: Relative and absolute scarcity, pricing power, and leverage The Baseball Prospecting Game: Betting on baseball s next big stars Value Investing and the Gem Mint Game: A value investor's approach to the game The Supply Chain and the Value Cycle: Examining the big picture and the other players in the game Building Gems: Acquiring ungraded cards and building investment-grade assets Other Sports: Football, basketball, and hockey cards. And more! If you have ever bought a baseball card, this book is for you.

#### **Book Information**

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#### **Customer Reviews**

One of the most impressive manuscripts this industry has ever seen. --Dan Hitt, Beckett MediaJeff did a great job of summarizing the difference between COMC.com and other sites. It captures the essence of what has made us successful. --Tim Getsch, COMCBut lest you think it's all about flipping cards or gambling on prospects, I was truly struck by his final closing comment: 'If you approach this game as a way to make money above all else, you are setting yourself up for disappointment. Instead, be a collector first, and think of it as a way to have your collection and one that may potentially pay for itself and maybe more.' --Rich Klein, Sports Collectors DailyThe Modern Baseball Card Investor is the new standard all future books in the hobby will be measured against. --Colin Tedards, Sports Card Radiolt's great to see that kind of passion, as well as a well-thought-out analysis of the state of the market and all of its untapped potential. I love this industry, and it's minds like Jeff's that give me hope for the future of the sports card industry. --Rob Veres, Burbank Sportscards, Beckett Business Solutions

Jeff Hwang has worked very hard on this book. It is evident in the amount of detail he provides in the descriptions of the cards throughout. He spent the time to provide the names of many of the best players at the time he was writing (2012) and details about all the key cards for those players with regards to pricing and a comparison between the numbered cards and the base card from the same sets. The basic premise behind the book is the bigger fool theory. If you buy the best card of the best player in the best condition, regardless of the market price today, you will be able to sell it at a higher price later because there is always someone out there (the bigger fool) who wants it more than you do. There is always a market for the very best. So the most important thing is to know which cards are the best and target those. After establishing that premise, the book goes into great detail about many individual players and their key cards. Most of the key cards from the modern sets are either Bowman Chrome to Topps Chrome cards. The book gives describes the different cards in those sets (chrome, refractors, superfractors, autos, etc.) to show the difference in pricing power based on the quality and quantity available of those cards. The later chapters of the book discuss different methods of acquiring cards for investment, such as case breaks, which seem to be the most popular method right now. Hwang advises against buying individual packs, and, most of the time, boxes, from large retail stores where packs can be purchased, searched, and returned to be resold. It is disheartening to me, as a collector, to read this part of the book because he does go into some detail about how investors are basically making it nearly impossible for collectors to find the best cards. As an investor, I understand the reasoning, but as a collector, I find it a little

unfair. If you want to be a serious investor and make money in a card market that isn $\tilde{A}f\hat{A}\phi\tilde{A} = -\tilde{A} = \hat{a}_{,,\phi}ct$  booming the way it was in the late 80s, then this is a great book for you and I highly recommend it, because the information can be invaluable. However, it is primarily for investors who have thousands of dollars to invest, so I don $\tilde{A}f\hat{A}\phi\tilde{A} = -\tilde{A} = \hat{a}_{,,\phi}ct$  think it would be useful to a collector who wants to go to a card shop or online and spend less than \$100.

The author Jeff Hwang shows that the baseball collecting hobby is alive and well.For years all we heard about was how modern baseball cards are worthless, well here Jeff Hwang shows that there is still plenty of money to be made with modern baseball cards.If your getting back into baseball/sports card collecting this will be the new benchmark for investing in baseball cards.I do not say that lightly. This book goes into precise detail of what the new market for sports cards is.I highly recommend this book.A homerun.A welcome fresh perspective for the modern baseball card collector.

I bought the book, thinking it was going to be terrible. I was completely wrong. It was a really insightful book and very thought provoking concerning the value of current baseball cards. I like to concentrate on older cards (pre-1981), but it certainly shows the value of investing in current cards thanks to their low print run,

Finding any helpful info on BB card collecting has always been a daunting task, but over the past decade it has become virtually impossible. ANYTHING that provides any kind of reference for collectors is always appreciated. This book is strictly for collectors of 'modern era' cards, defined in this book as 1980-present. Basically, it tells you there IS money to be made in collecting modern BB cards, but ONLY if the cards are in the highest possible condition & have been graded by PSA or Beckett. Most of my collection involves vintage cards, so it didn't help me a lot, although it is definitely an interesting read. For the younger crowd & those of you who have been collecting in the modern era, it has the potential to be a valuable resource.

A book worthy of Alan Rosen, Mr. Mint. Well done!

Great book

Just what I was looking for

I knew most of it. If your a veteran collector, investor or dealer. This book is not going to give you much new knowledge.

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